

## Three more heavyweights confirmed as panelists for *TRD*'s annual Miami showcase

Panel topics include deep dives into CRE, financing and looking past the peak

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Shahab Karmely, Jay Parker and Mayi De La Vega

With just weeks to go before *The Real Deal*'s biggest ever South Florida Real Estate Forum & Showcase, we're rolling out the latest round of industry heavyweights to join our expert panels.

Jay Parker, CEO of Douglas Elliman's Florida Division; Miami and New York developer Shahab Karmely, CEO of KAR Properties; and Mayi De La Vega, CEO and founder of One Sotheby's International Realty, have recently confirmed as panelists for our October 20 event at Wynwood's Soho Studios.

The trio join an already all-star cast of real estate players who will come together to dish on the latest market trends, share their outlook for the future and explain how they're preparing for a post-peak Miami. They will be joined by Sam Nazarian (SBE), Edgardo Defortuna (Fortune International Group), Donna Abood (Avison Young), Keith Menin (Menin Hospitality), Inigo Ardid (Key International), Gil Dezer (Dezer Development), Jill Hertzberg (Coldwell Banker) and Andres Asion (Miami Real Estate Group).



Clockwise from left: Sam Nazarian, Jill Hertzberg, Keith Menin, Inigo Ardid, Edgardo Defortuna, Gil Dezer, Donna Abood and Andres Asion

Here's the schedule of events:

11:30 a.m. "Developers get creative: Financing deals as lenders tighten the purse strings amid global market uncertainty"

1 p.m. "Commercial overdrive: Examining the flurry of activity across SoFla's retail, hospitality and office markets"

2:30 p.m. "Post-peak planning: Analyzing the future of South Florida's residential market"

4 p.m. Q&A (TBA)

Click here to buy your ticket for a can't-miss day of networking, learning and dealmaking. For more information on becoming a sponsor, email Forum@TheRealDeal.com.



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